



Investing Professionally in the Middle East

Shariah Compliant Funds





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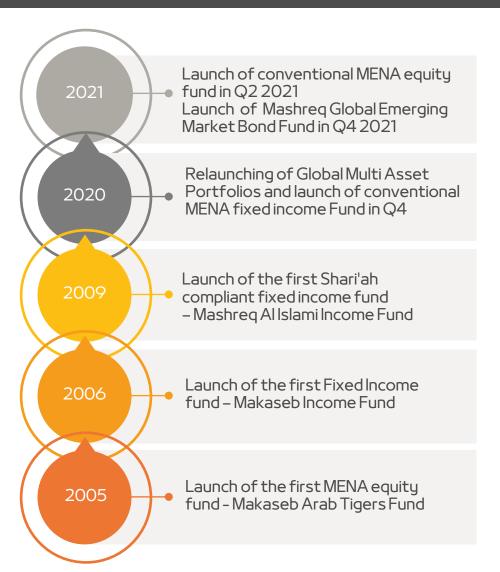
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1. Overview of Mashreq Capital





1.1 About Mashreq Capital



Mashreq Capital (DIFC) Ltd (Mashreq Capital):

- Mashreq Bank PSC's Asset Management business was established in 2004
- Mashreq Capital is an 100%-owned asset management subsidiary of Mashreq Bank PSC ('Mashreq') and was established in 2006 in order to scale Mashreq's Asset Management business
- Mashreq Capital has unlimited support and backing by Mashreq Bank PSC
- Regulated by the Dubai Financial Service Authority (DFSA) with a category 2 license
- Currently managing seven public funds and a number of Discretionary Portfolios* for institutional investors and Ultra High Net Worth Individuals.
- Long track record in managing MENA equity and fixed income funds
- State of the art infrastructure in portfolio management and reporting
- Strong ability in customizing portfolios to client needs





1.2 Why Invest with Mashreq Capital?



MASHREQ CAPITAL WAS RANKED IN FORBES TOP 30 BIGGEST ASSET MANAGERS IN THE MIDDLE EAST IN 2024



Regional expertise -

A proven and long-standing track record in managing public funds and discretionary mandates since 2005



Tailored Fixed Income Strategies - To suit each investor's risk/return targets



State of the art infrastructure



Longest verified track record

- Conventional Equity Fund (launched 2005), Conventional FI Fund (launched 2006) and Sukuk Fund (launched 2009)



Best execution & lower trading costs - By directly accessing major counterparties in the market



Full backing and support by Mashreq bank



Performance-

Consistently one of the best performing funds in the market



Team based approach-

Where key man risk is eliminated – Guarantees continuity and performance of the fund

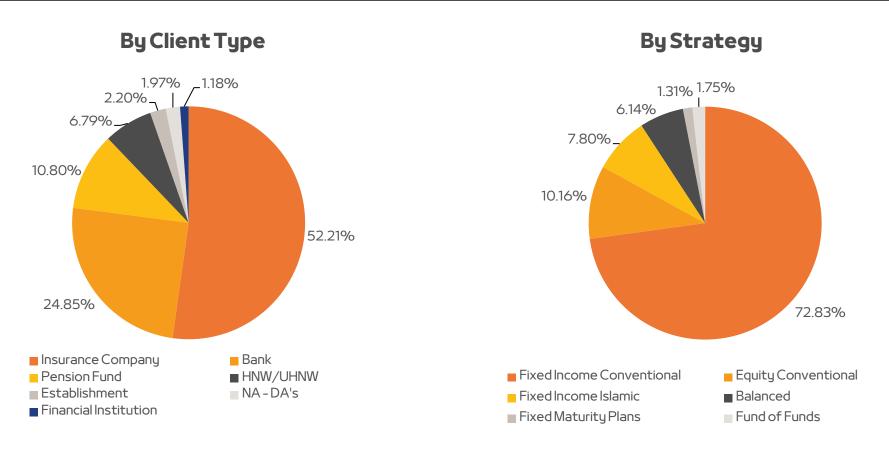


Mashreq Group entities are the largest investor in Mashreq Capital offerings





1.3 Breakdown of Assets under Management by Client Type & Strategy



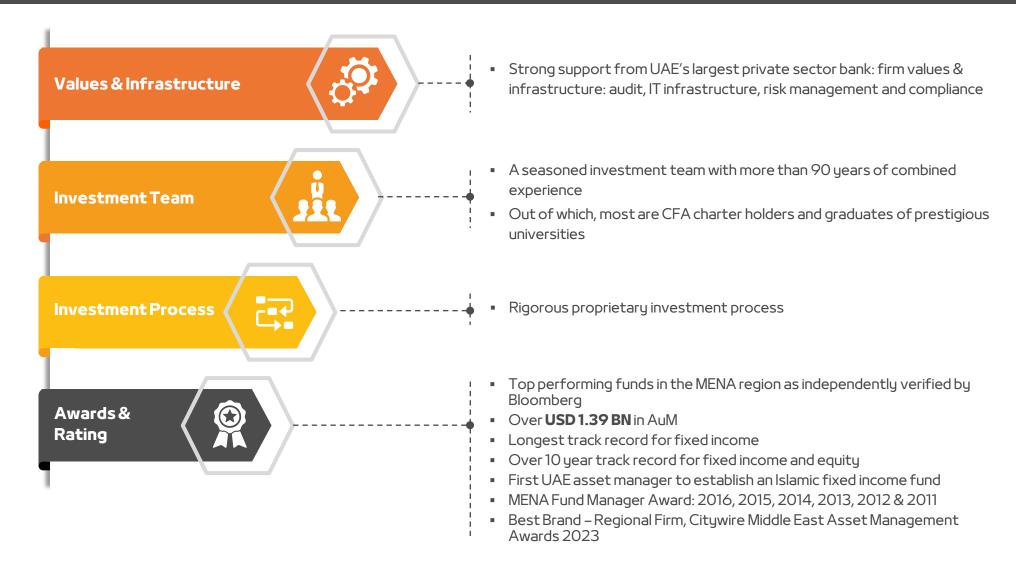
- Total AuM of over 1.39 BN USD distributed over investment strategies throughout the global markets with emphasis in the MENA region
- The total AUM of GCC equities is over 140.90 MM USD and of Fixed income bonds, Conventional and Islamic is over 1.14 BN USD
- The total AUM of balanced strategy is over 85.19 MM USD
- Around 50% of our total fixed income assets under management are comprised of Shariah-compliant securities

2. Value Proposition to Our Clients





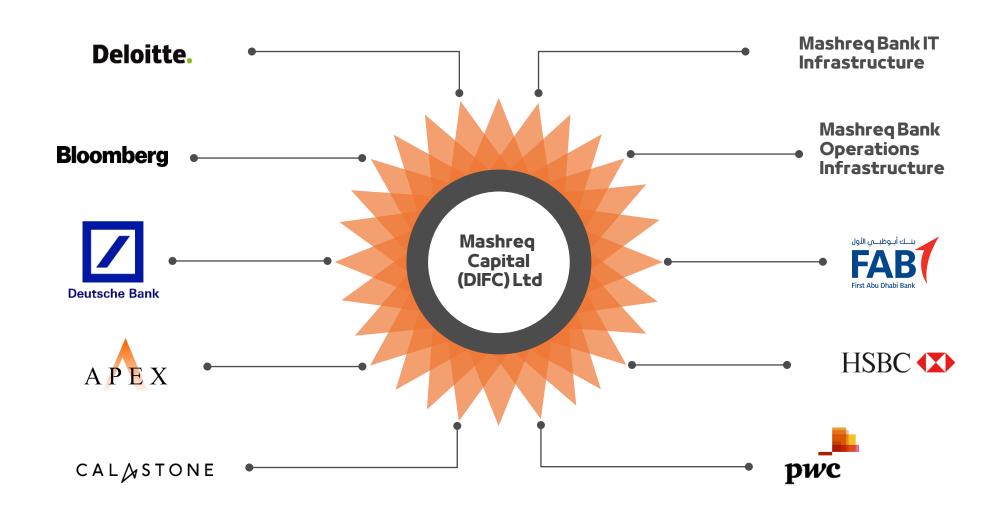
2.1.1 Values & Infrastructure







2.1.2 State of the Art Infrastructure







2.2.1 Investment Philosophy

Dynamic Approach

Investment opportunities vary according to ever-changing markets and economic conditions and require adaptive strategies that follow a strict investment process

Strong Risk Management

Risk management is an *integral part* of the investment process, as it helps to *provide diversification* across active strategies, a constant *trading discipline* and downside protection at both trade and portfolio levels

Research based conviction

Rigorous in-depth research is the key to exploit the investment opportunities and generate **consistent out-performance**

Collaborative Efforts

A culture of debating and evaluating a large set of viewpoints as well as constantly questioning "consensus views" is essential to be one step ahead of the crowd and deliver superior risk-adjusted returns

Our Core

Beliefs





2.2.2 Investment Process - Overview

Investment Analysis

- Fundamentals: top-down & bottom-up research
- Sentiment: liquidity, supply & demand
- Valuation: risk/return profile, size of risk premia
- Quant models

Risk Management

- Trade-& portfolio-level stops
- Compliance checks
- Internal guidelines and limits
- System infrastructure & business continuity plan



Portfolio Construction

- Build portfolio with strategies
- Attune strategy to client objectives
- Risk budgeting methodology
- Best execution

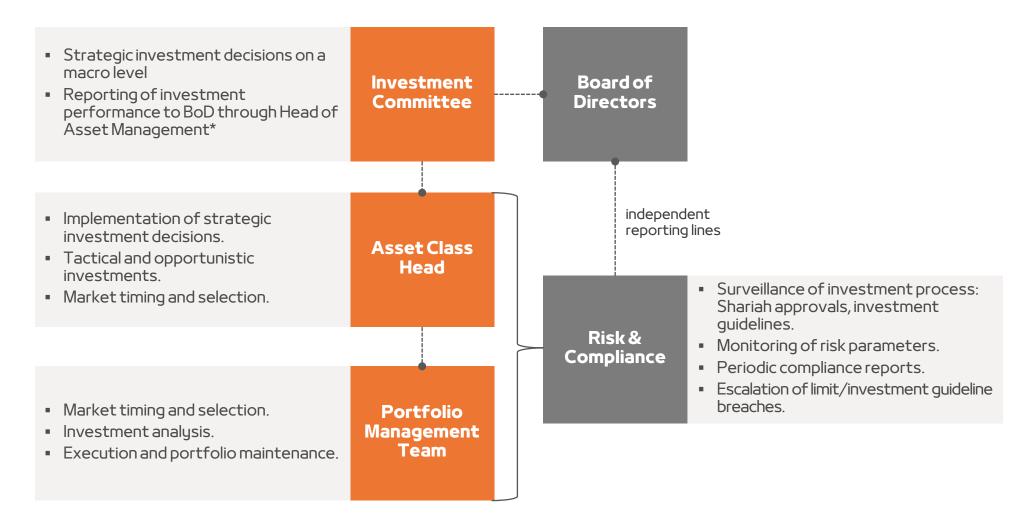
Ongoing Monitoring

- Measure, monitor and control portfolio's risk level
- Monitor investment thesis & strategy parameters
- Performance attribution
- Feedback into scenario analysis





2.2.3 Investment Process - Responsibilities

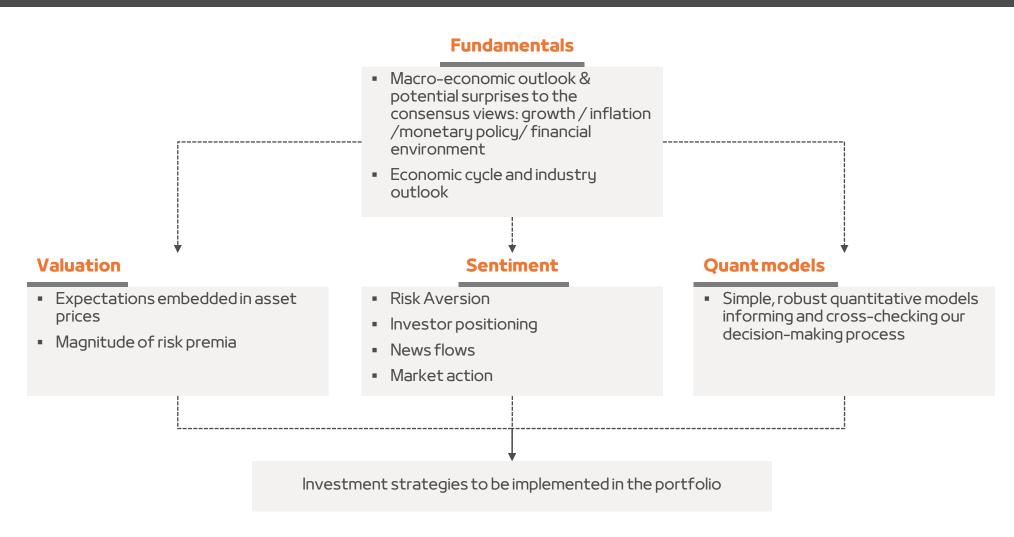


^{*}The board of directors is not involved in day to day investment decisions but receives regular business updates about all client mandates with target returns and actual returns. Any positive/negative deviation is also explained. The board would take action if investment performance shows weaknesses.





2.2.4 Investment Strategy - Overview







2.3 Awards and Ratings



Categories:

 Makaseb Income Fund: Best Fund Performance over 5 Years



Categories:

- Makaseb Income Fund: Fixed Income Fund for 3 year performance
- Mashreq Al Islami Income Fund: Shari'ah Compliant Fund of the Year



Manager Award

Categories:

- Mashreq Al Islami Income Fund: Best Shari'ah Compliant Fund of the Year
- Moody's MQ2 Rating for very good asset manager characteristics



Manager Award

Categories:

- Makaseb Income Fund: Fixed Income Fund for 1 year performance
- **Makaseb Income Fund**: Fixed Income Fund for 3 year performance
- Makaseb Arab Tigers Fund: MENA Equity Fund of the year
- **Makaseb Arab Tigers Fund:** MENA Equity Fund for 3 year performance
- Mashreq Al Islami Income Fund Highly Commended Sukuk Fund



Categories:

- Makaseb Income Fund: Fixed Income Fund for 3 year performance
- Makaseb Arab Tigers Fund: MENA Equity Fund of the year
- Makaseb Arab Tigers Fund: MENA Equity Fund for 3 year performance



MENA Fund Manager Award

Categories:

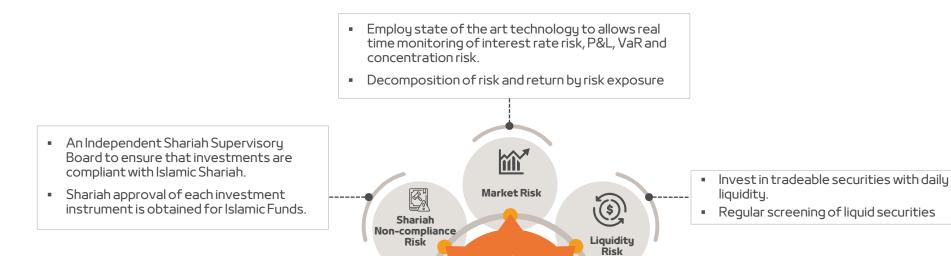
• Mashreq Al Islami Income Fund: Fixed Income Fund of the Year

3. Risk Management Process





3.1 Risk Management Process



Operational

Risk

Interest

rate Risk

Hedging interest rate risk

Note: For Islamic Funds, Shariah compliant structures are used to mitigate such risks.

- Independent Risk & Compliance Managers monitor for adherence to investment and regulatory guidelines
- Employ state of the art portfolio management system to monitor risk exposure as per the investment guidelines.
- Risk Control Self Assessment

Perform scheduled credit reviews and analysis

- Well diversified portfolios across MENA countries
 - Highly experienced team in EM geopolitics and economies.

Major Risks

Political

Risk

Credit Risk

4. Mashreq Al Islami Income Fund





Mashreq Al Islami Income Fund (MAIIF)

NAV at Nov 29, 2024













| BShares | DIShares | DA Shares | DI AED Shares | DA AED Shares | C Shares | |
|---------|----------|-----------|------------------|------------------|----------|--|
| 18.83 | 7.96 | 12.02 | 7.84 | 9.63 | 9.66 | |

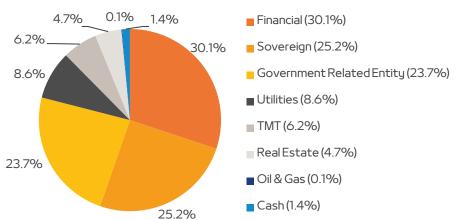
Fund Objective:

The investment objective of the Mashreq Al-Islami Income Fund (Sukuk Fund) is to provide Shareholders with Shariah compliant returns. The Fund will only invest in Shariah compliant fixed income securities approved by the Shariah Supervisory Board. The Fund's return objective will be to achieve annual net returns above the market return as represented by a generally accepted index over the life of the Fund.

| Top Holdings | |
|------------------------|------|
| Emirate of Sharjah | 7.8% |
| Mazoon Assets Company | 7.7% |
| GreenSaif Pipelines | 6.6% |
| Kingdom of Bahrain | 6.5% |
| Abu Dhabi Islamic Bank | 6.2% |

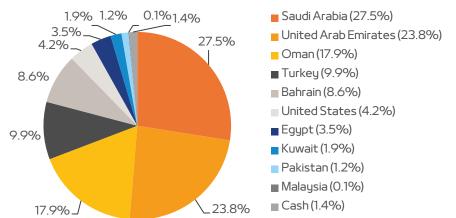
Industry & Regional Allocation

Industry Allocation



*Data represented as of November 29, 2024

Regional Allocation

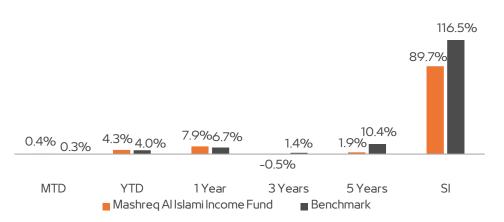




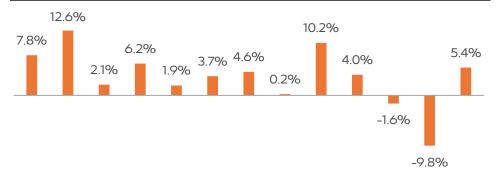


Mashreq Al Islami Income Fund (MAIIF)

TrackRecord: Short-Term Returns (B Shares)



Track Record: Calendar Year Returns (B Shares)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

Mashreq Al Islami Income Fund

| Fund Statistics | |
|--------------------------------------|------|
| Average Coupon | 6.2 |
| Average Credit Rating | BBB- |
| Average Maturity | 5.2 |
| Average Yield | 5.8 |
| Modified Duration | 4.2 |
| CAGR Since Inception (B share class) | 4.2% |

| Volatility & Ratios | B Shares |
|------------------------|----------|
| Volatility 1 Year | 2.3% |
| Volatility 3 Years | 9.6% |
| Sharpe Ratio – 1 Year | 1.6 |
| Sharpe Ratio – 3 Years | -0.5 |

Fund Highlights

- Global Islamic Fund, reflecting a conservative investment strategy.
- NAV at each business day, quick enter and exit.
- Longest track record (10+ years) in the MENA region and stands as one of the oldest Islamic funds.
- Recipient of MENA Fund Manager Award in 2011, 2012, 2014, 2015 & 2016

| Income Distribution - DI Share Class | | | | | |
|--------------------------------------|----------|-----------------|--|--|--|
| Year | Quarter | Target Payout** | | | |
| 2022 | Q1 to Q4 | 4.50% | | | |
| 2023 | Q1 to Q4 | 4.50% | | | |
| | Q1 | 1.25% | | | |
| 2024 | Q2 | 1.25% | | | |
| 2024 | Q3 | 1.25% | | | |
| | Q4 | 1.25% | | | |
| | | | | | |

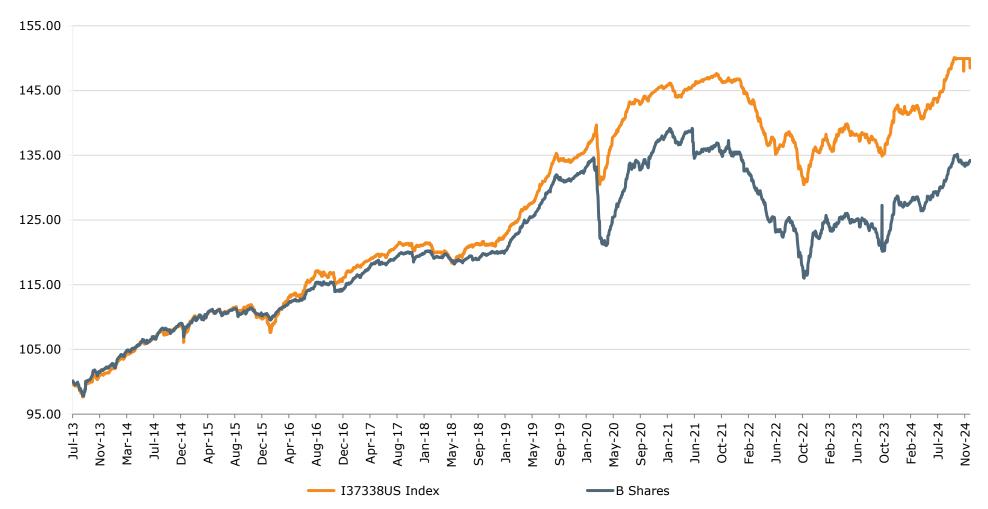
^{**}Future payouts are targets

*Data represented as of November 29, 2024





Mashreq Al Islami Income Fund Vs. Index



Effective September 2024, the benchmark has been changed to the Bloomberg Global Aggregate USD Sukuk Index. For periods prior to the inception of this index on January 1st, 2019, a market proxy is used.

Source: Mashreq Capital

Benchmark: Bloomberg Global Agg USD Sukuk Unh USD (Ticker 137338US)





Fund Details

| Share | | | Bloomberg | | Minimum Subscription | Additional Subscription | Minimum Subscription | Additional Subscription | Fees | | | | Redemption | | | | | |
|-------|-----|--------------|--------------|------------|-------------------------|----------------------------|-------------------------|----------------------------|------|------------|--------------|-------------|--------------|------------|---|---------|--|--|
| Class | | | 3 17 | Ticker | | USI | D | A | ED | Management | Distribution | Performance | Subscription | Redemption | thresholds | | | |
| DA | USD | AEDFXA1W2ZD7 | Accumulation | BADISDI UH | 68222182 | 100 | 100 | - | _ | 1.00% | 0.50% | | | | | | | |
| DA | AED | AEDFXA03C000 | Accumulation | BADISDA UH | 68583734 | - | - | 1,000 | 100 | 1.00% | 0.50% | - NIL | | | | Upto 5% | | |
| D | USD | AEDFXA1T6483 | Income | BADISID UH | 68200829 | 100 | 100 | - | - | 1.00% | 0.50% | | Upto 2% | | Minimum redemption amount of USD 50 and AED 100 | | | |
| D | AED | AEDFXA03C018 | Income | BADIDUI UH | 68583733 | - | - | 1,000 | 100 | 1.00% | 0.50% | | | NIL | | | | |
| В | USD | AEDFXA1T6467 | Accumulation | BADISIN UH | 68121746 | 500,000 | 100,000 | - | - | 0.75% | 0.00% | | | | | | | |
| С | USD | AEDFXA1T6475 | Accumulation | BADISIC UH | 68602684 | 100 | 100 | - | - | 0.70% | 0.00% | | | | | | | |

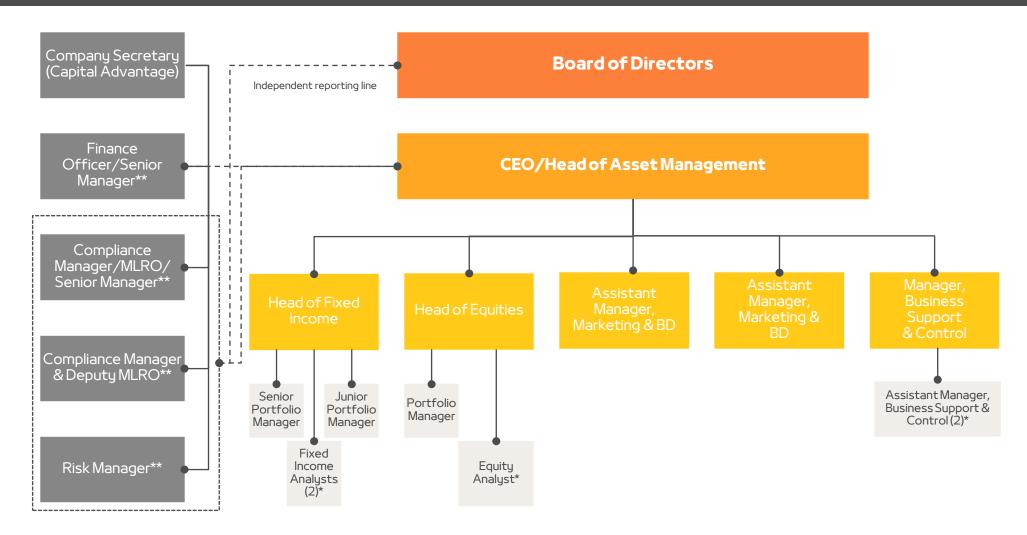
| Fund Size | USD 77.18 million |
|--|--|
| Fund Type | Shariah Compliant Open Ended Fund |
| Inception Date | Jun 09, 2009 |
| Domicile | DIFC, Dubai |
| Regulator | The Dubai Financial Services Authority (DFSA) |
| Currency | USD |
| Benchmark | Bloomberg Global Agg USD Sukuk Unh USD (Ticker I37338US) |
| Fund Manager | Mashreq Capital (DIFC) Ltd. |
| Registrar and Transfer Agent | Apex Fund Services (Dubai) Ltd. |
| Custodian | Deutsche Bank |
| Auditor | Deloitte LLP |
| Valuation date | The Valuation Date will be the close of business (UAE time) at each Business Day |
| Dealing date (Subscription/Redemption) | Each Business Day |
| Notice Periods (Subscription/Redemption) | At least two Business Days prior to the desired Subscription / Redemption Date |
| Mashreq Capital's Quarterly Outlook | Proceed to the following link |

5. Appendix A: Organizational Chart, Board of Directors and Management Team





Organizational Chart



^{*}These roles are dedicated to providing services to Mashreq Capital on behalf their employer Mashreq Global Services Private Limited, a service provider of Mashreq Bank.

^{**}Staff perform dual responsibilities being employees of Mashreq bank and Mashreq Capital.



Board of Directors and Management Team



Hammad Naqvi
Mashreq Capital Chairman

Mr. Hammad Naqvijoined Mashreq in 1996 after having spent 7 years with Bank of America in various leadership roles in Corporate Finance and Treasury. He is a member of Mashreqbank's Senior Management forum and currently heads the Treasury and Capital Markets division. During his tenure in Mashreq, he was responsible for running the FX and derivatives flow, trading business, and the proprietary Investment portfolio of the bank. He holds an MBA from the Institute of Business Administration in Karachi.



Norman Tambach
Mashreq Group CFO/Mashreq Capital Board Director

Norman brings a wealth of experience and expertise encompassing an array of critical domains including strategic financial engineering, M&A, financial operations, regulatory governance, risk management, capital management and corporate tax planning. He holds a Master of Science in Accountancy from the Nyenrode Business University in the Netherlands and is a Certified Public Accountant.



Philip Philippides
Mashreq Capital CEO

Philip Philippides joined Mashreq Capital as CEO in November 2024, overseeing investments, strategic client engagement and the expansion of the asset management platform. With over 28 years of experience in the UK financial services industry, he has held senior roles at Morgan Stanley, BlackRock, Amundi, and MSCI, as well as leading his own asset management consultancy. He has extensive experience in offering strategic advice in helping clients achieve their financial and operational objectives, by deeply understanding their needs and fostering trusted relationships. He has worked within Asset Management, Investment Banking and Wealth Management, with a proven track record of business growth, through developing strategies that enhance client engagement and expand market reach. He has led the distribution and promotion of a diverse range of investment solutions, including active and passive funds, ETFs, SMAs, as well as portfolio construction tools, serving institutional, wholesale, and wealth management clients. Philip holds an Executive MBA from Bayes Business School, an MSc in Mechanical Engineering from Brunel University, and a BEng in Mechanical Engineering from the University of London (Queen Mary).







Shariah Supervisory Board for the Fund



Sheikh Abdullah Bin Sulaiman Al-Maneea Chairman

- Sheikh Al-Maneea is a member of the Saudi Forum of Senior Shariah Scholars which advises the government of the Kingdom of Saudi Arabia and Saudi public on all Islamic issues.
- He is also a member of the Shariah board for the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) which is the most acclaimed body globally for issuing Shariah & Accounting standards.
- In addition, Sheikh Al-Maneea served as the President of the courts of Makkah Al Mukarramah and a member of the Supreme Judiciary Council of Saudi Arabia. He serves as an advisor to several Islamic Financial Institutions including Riyadh Bank, Saudi Investment Bank, SABB Takaful Company and Bank AlBilad.



Sheikh Dr Nizam Mohammed Saleh Yaqubi Executive Member

- Sheikh Dr. Yaqubi is one of the most influential figures in the Islamic finance industry.
- He sits on the Islamic supervisor boards of more than 40 financial institutions including HSBC, Standard Chartered, AI Baraka Bank Bahrain, Barclays, BNP Paribas, Citi and Dow Jones Islamic Index and Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI).
- Sheikh Dr. Yaqubi has earned a Ph.D. in Islamic Law from University of Wales. He also holds a BA in Economics and Comparative Religion from McGill University in Canada.



Dr Mohamed Ali Elgari Executive Member

- Dr. Elgari is an active member of the international Figh Academy.
- He sits on the Shariah Boards of more than 40 financial institutions including Dow Jones, HSBC, Citi Islamic Investment Bank, Merrill Lynch and Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI).
- Dr. Elgari is a professor of Islamic Economics at King Abdul Aziz University in Saudi Arabia and the former Director of its Centre for Research in Islamic Economics.
- Dr. Elgari has earned a Ph.D. in Economics from University of California.



Shariah Supervisory Board Approval



7. Appendix C: Investment Team Profiles



Fixed Income Team Profile



Amol Shitole, CFA Head of Fixed Income

- Amol is responsible for the research coverage, investment strategies and portfolio management for both MENA & emerging market bond investments with a successful track record.
- He is the lead portfolio manager of award-winning Mashreg MENA Fixed Income Fund and Mashreg Global Emerging Markets Bond Fund.
- Amol has been with Mashreq Capital since 2017. He started his career in 2007 as a Credit Rating Analyst with S&P's Indian office. He built on that experience by working on both Buy side and Sell side research roles focusing on global emerging market credits at HSBC, Societe Generale, and SJS Markets.
- He is a CFA Charter holder and holds a master's degree in Finance from Indian Institute of Finance, Delhi. He is also a Chemical Engineer by graduation from the University of Pune.



Kojagiri Bhoir, CFA, FRMSenior Portfolio Manager

- Kojagiri is the lead manager for Mashreq Capital's flagship Sukuk fund and is an expert in this field having been involved with Sukuk strategies for over 10 years. She also runs discretionary mandates for several regional institutions.
- Kojagiri has over 13 years of experience in the Financial Services Industry. Active in the regional Asset Management industry for over a
 decade, she has developed strong experience analyzing and covering Regional Markets. Prior to joining Mashreq Capital, she was heading
 Mashreq Bank's Portfolio Management & Risk Analytics team as a Senior Analyst and has worked as a Credit Analyst with S&P's Indian office.
- Kojagiri holds a CFA charter. She is also FRM Charter holder by GARP, USA and a qualified Chartered Accountant from the Institute of Chartered Accountants, India.



Jack Norbury, CFAPortfolio Manager

- Jack began his career at Neuberger Berman in London, where he worked within portfolio analytics, primarily covering Global Investment Grade Credit and European High Yield. During this time, he collaborated with some of the world's largest Sovereign Wealth and Pension Funds, developing custom attribution models and reports.
- More recently, he served as a Fixed Income Analyst at a Dubai-based Asset Manager, where he was responsible for building out the firm's fixed income capabilities and generating trade ideas.
- Jack is a CFA charter holder and holds a master's degree in International Securities, Investment, and Banking from the ICMA Centre at Henley Business School.



Sahil Huria* Analyst

- Sahil is an experienced Fixed Income Analyst with over 8 years of expertise, focusing on emerging market credits across CEEMEA, LATAM, and ASIA.
- Prior to joining Mashreq Capital in 2021, Sahil served as a Fixed-Income Analyst at Societe Generale for over 3 years, where he strengthened
 his skills in High Yield (HY) credit analysis.
- He began his career by constructing credit models for one of the largest US-based endowment funds.
- Sahil holds an MBA in Finance from Lal Bahadur Shastri Institute of Management in Delhi, India, and has a background in computer engineering.
 Sahil completed CFA Level Il in May 2023.



Karan Shah* Analyst

- · Karan is a seasoned Fixed Income Analyst with a robust four-year track record in the field.
- Specializing in the analysis of corporate entities, Karan's expertise spans across both Developed Markets, including North America and Europe, as well as Emerging Markets, with a focus on the Middle East and North Africa.
- In 2024, Karan brought his valuable experience in fixed income analysis to Mashreq Capital, further strengthening our analytical capabilities.
 Before his tenure with us, he excelled as a Senior Credit Analyst at S&P's Indian office, where for over four years, he sharpened his acumen in High Yield (HY) credit analysis.
- In addition to his practical experience, he has achieved academic milestones, having completed CFA Level 2. He also holds the esteemed designation of Chartered Accountant, accredited by The Institute of Chartered Accountants of India.

*Sahil and Karan's role are dedicated to providing services to Mashreq Capital on behalf their employer Mashreq Global Services Private Limited, a service provider of Mashreq Bank.

Disclaimer:

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Prospective investors in the Fund must obtain and carefully read the Fund's most recent Prospectus as well as seek separate independent financial advice and prior to making an investment in the Fund to assess the suitability, lawfulness and risks involved. Prospective investors should be aware that investment in the Fund carries a significant degree of risk. The value of the investment and the income from it can fall as well as rise as the Fund are subject to investment risks, including the possible loss of the principal amount invested.

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